



PRESS RELEASE

10 January 2018

**DUAL APPOINTS MARK SMITH AS  
DIRECTOR OF CORPORATE DEVELOPMENT**

DUAL, the underwriting arm of the Hyperion Insurance Group, is pleased to announce the appointment of Mark Smith as Director of Corporate Development, based in London.

Smith has over 20 years' banking experience, including 16 years at Dresdner Kleinwort Benson and 5 years at Keefe, Bruyette & Woods, where he was an MD in the investment bank and Head of European Equity Capital Markets.

Richard Clapham, CUO, DUAL International and CEO, DUAL Europe, commented: "I am delighted to welcome Mark to the DUAL Executive team. Mark brings extensive experience in corporate finance with a particular focus on the insurance sector. DUAL's investment into our operational platform means we are well placed for further international growth and Mark's expertise in this area will be invaluable."

**-ENDS-**



## **Notes to Editors:**

### **ABOUT DUAL**

DUAL, the specialist underwriting arm of the Hyperion Insurance Group, is the world's largest international underwriting agency and Lloyd's largest international coverholder.

DUAL's growth and operational development is driven by a mission to be the MGA of choice to clients and carriers, predicated on disciplined underwriting and innovative distribution. DUAL is responsible for gross written premiums of £720 million and employs 600 people in offices across Europe, Asia Pacific and the Americas.

For more information please visit [www.dualgroup.com](http://www.dualgroup.com)

### **ABOUT HYPERION**

Hyperion is a leading international insurance group with employee ownership at its heart. It comprises broking divisions Howden and RKH, and underwriting division DUAL. Hyperion's businesses operate across Europe, Asia, the Middle East, Latin America, the USA, Australia and New Zealand, employing over 3,800 people in 38 countries.

For more information, please visit [www.hyperiongrp.com](http://www.hyperiongrp.com).

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