

12 March 2024

## **Guillaume Déal appointed Managing Director of DUAL France to drive growth**

DUAL Europe today announces the appointment of Guillaume Déal as Managing Director, DUAL France, reporting to Olaf Jonda, CEO, DUAL Europe. His appointment reflects DUAL Europe's strategy to attract top industry talent, and further strengthens its French leadership team following the appointment of Gwenaël Hervé as Chair in December 2023.

Guillaume, who is based in Paris, joins DUAL from Everest where he held a variety of senior roles, most recently as Head of Financial Lines, Everest France. Prior to this he was Managing Director Continental Europe, Navigators and Chief Underwriting Officer, CAMCA, the insurance subsidiary of Crédit Agricole Group. Guillaume's role will be to lead DUAL France's growth trajectory and to solidify its position in the French market.

Olaf Jonda, CEO, DUAL Europe said: "We are absolutely delighted to welcome Guillaume to DUAL. His experience is an excellent fit for DUAL Europe's growth plans. Having entered the French market at the end of 2023 with the appointment of Gwenaël Hervé, being able to attract someone of Guillaume's calibre is further testament to the strength of the DUAL brand in Europe. Guillaume's in-depth knowledge of French market and his strong underwriting expertise will help us to offer a natural home for the best underwriters in the business and will enhance our proposition to our brokers and carrier partners."

Guillaume Déal, Managing Director, DUAL France added: "This is an exciting time to join DUAL and I am very much looking forward to the journey ahead. As one of the world's leading MGAs, which through its entrepreneurial spirit empowers its people, I see great opportunities for building a profitable and sustainable business in France, attracting first-class capacity providers, brokers and talented people to meet a wide range of clients' needs."

DUAL France offers Financial Lines, Professional Indemnity, Cyber, Construction all risks, Title and M&A insurance solutions for medium-sized and large companies, and Accident & Health.

-ENDS-

**Notes to editors**

### **About DUAL**

DUAL, the specialist underwriting arm of Howden Group, is driven by a mission to be the MGA of choice for brokers, clients and carriers, through provision of deep underwriting expertise and global distribution. DUAL Group is one of the world's largest international underwriting agencies with US\$3.5bn of GWP.

DUAL's investment in data and technology enables it to deliver over 70 products and services with speed and efficiency to 11,000 broker partners working with over 70 carrier partners worldwide.

Established in 1998, today DUAL has over 1,600 people in 21 countries across the Americas, Europe and Asia Pacific, and is one of Lloyd's' largest international coverholders. DUAL Europe operates from 17 locations in 13 countries.

## About Howden

Howden is a leading global insurance group with employee ownership at its heart. Founded in 1994, it provides insurance broking, reinsurance broking and underwriting services and solutions to clients ranging from individuals to the largest multinational companies.

The group operates in 55 countries across Europe, Africa, Asia, the Middle East, Latin America, the USA, Australia and New Zealand, employing 17,000 people and handling \$38bn of premium on behalf of clients.

For more information, please visit [www.howdengroup.com](http://www.howdengroup.com) and [www.howdengroupholdings.com](http://www.howdengroupholdings.com)

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